# campflorida

Reach Your Audience:



# camping in florida - it's bigger then you thought

Did you know that Florida is the #1 camping and RVing destination in the world? There are over 800 campgrounds/RV parks and over 100,000 RV sites in Florida alone and over 5 million campers and RVers visit here annually.

These active and affluent visitors enjoy a wide variety of sporting and cultural events, attractions, dining, shopping, golf and outdoor activities. Statistics show that outdoor experiences such as camping, hiking, bicycling and water and paddle sports bring in tens of billions of dollars in revenues to Florida businesses that target this valuable audience.

## campflorida - a tradition in marketing success

Still going strong after more than 25 years, the Official CampFlorida Directory and campflorida.com continue to be one of the most trusted RV travel and camping resources for visitors. We are also the ONLY publication and website specifically built for the Florida Campgrounds and RV park industry.

Annually, 300,000 copies of the CampFlorida Directory are distributed in print and thousands more are downloaded by visitors to our website www.campflorida.com. Become part of the CampFlorida advertising family and see how we can deliver success for you.

#### major print distribution channels in 2016 include:

- All official Florida Welcome Centers
- Over 400 Florida RV parks and campgrounds
- Florida RV dealers and rental companies
- Over 35 State and National RV Shows
- Camping Industries Retailers and Suppliers
- Florida chambers and visitor centers
- Direct mail requests

#### marketing made easy

We provide the perfect solution to your marketing needs with advertising programs priced for almost every budget.

And the process couldn't be easier. We offer:

- A great sales team that listens to your marketing needs and works with you to create the perfect program for you within your budget.
- Full design agency services that will work with you to create advertising with care to ensure your brand is conveyed to the visitor successfully.
- Advertising packages that integrate both print and web exposure, maximizing your marketing reach with just one purchase.

# **DON'T MISS THIS ONCE-A-YEAR OPPORTUNITY!**

With lower rates and exciting new advertising opportunities for 2016, space will not last long. Contact us today!



Sales close: 10/1/15 Materials due: 10/9/15

# print directory statistics:

- 300,000 copies to be distributed for 2016
- Most complete and up-to-date information available to visitors on more than 375 Florida RV Parks & Campgrounds
- Awarded "Best State Directory for 2013"
   by the National Association of RV Parks & Campgrounds

#### website statistics:

- One of the most popular RV & Camping resources on the web
- The only website exclusively showcasing the Florida Association of RV parks & Campgrounds members
- Attracts nearly 250,000 site visitors a year
- Almost 2,000,000 page-views per year
- Consistently comes up in the top results for "Florida RV Parks" on popular search engines





2016 Advertising Values:



# farvc Sales close: 10/1/15

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## rv park & campground print & web:

2-page spread display ad\$15,500
Added Value: 2 Headline Web Banners
back cover ad \$14,500
Added Value: Headline Web Banner
inside front cover ad\$13,500
Added Value: Headline Web Banner
inside back cover ad\$12,500
Added Value: Headline Web Banner
full page display ad\$9,500
Added Value: Headline Web Banner
half page display ad\$6,500
Added Value: Featured Side Column Web Ad
quarter page display ad\$3,750
Added Value: Featured Side Column Web Ad
eighth page display ad\$1,750
Added Value: Standard Side Column Web Ad
sponsored listing upgrade\$1,095
Double Your Listing Size & Add Up To 3 Photos
& Added Value: Standard Side Column Web Ad
sixteenth page display ad\$850
sponsored listing only
Double Your Listing Size & Add Up To 3 Photos
attraction, destination or rv sales & service print & web:
print listing with photo & description\$475
Added Value: website listing
web only:
featured park placement on homepage\$2,500
1 Large Photo, Business Name, Description and Link to Your Online Listing
headline web banner 728 px. x 90 px\$1,250
featured side column web ad 300 px. x 250 px\$595

existing advertiser? please contact:

The Florida Association of RV Parks & Campgrounds Bobby Cornwell 850-562-7151 bcornwell@farvc.org

new advertiser? please contact:

Marc Cramer 850-502-1650 Campflorida@farvc.org

for information on ad design or specifications contact:

M.L. Design Associates Melissa O'Connor Johnson 941-258-7383 mymldesign@comcast.net



Premium positions are subject to availability. Guaranteed ad position (subject to availability): Add 10%. All display rates are gross and include professional, full-color ad production upon request. Advertisers that supply their own ads to our specs receive a 10% discount. Recognized ad agencies receive a 15% discount. Web ads are subject to available spots on www.CampFlorida.com.

standard side column web ad 180 px. x 150 px......\$325



# Ad specifications:



## display ad sizes:

2-Page Spread Bleed Ad	. Trim Size: 16.5 in. x 10.5 in.
Live Area: 15.5 in. x 10 in. • Bleed: Add an additional 0.125 in	. on all sides of trim size
Please do not set copy across the spine • Keep .375 in. open	on either side of the spine
2-Page Spread Non-Bleed Ad	15.3 in. x 9.7 in.
Full Page Bleed Ad:	Trim Size: 8 in. x 10.5 in.
Live Area: 7.5 in. x 10 in. • Bleed: Add an additional 0.125 in.	on all sides of trim size
Full Page Non-Bleed Ad	7.3 in. x 9.7 in.
Half Page AdHorizontal: 7.3 in. x 4.7 in.	or Vertical: 3.5 in. x 9.45 in.
Quarter Page AdHorizontal: 7.3 in. x 2.25 in.	. or Vertical: 3.5 in. x 4.7 in.
Eighth Page Ad	3.5 in. x 2.25 in.
Sixteenth Page Ad	3.5 in. x 1 in.

# rv park & campground sponsored listing:

- Up to 3 Photos: Each at least 1.125 in. x .75 in. Total Size: 3.4 in. x .75 in.
- To add additional copy to your listing please go to "FARVC Member Login" on www.campflorida.com and add copy to the area marked "print listing".

## attraction, destination or rv sales & service display & web listing:

- 1 Photo: 1.5 in. x 1 in.
- Business Name, City, Website URL and Description: 140 Characters With Spaces

# web ad sizes:

Featured Park Placement on Homepage:

- 1 Photo: 5.125 in. x 2.34 in.

please note: all print files must be CMYK and at least 300 dpi.

# supplying materials for us to build your ad:

 Submitted files must be EPS, PDF, JPG (highest quality compression), or TIF.

# building your own ad:

- Design ads in Quark Xpress, Adobe InDesign, Adobe Illustrator or Adobe Photoshop only.
- Please do not resize any element within your ad to over 150%.
- All Fonts used should be Adobe Type 1 (Postscript Level 1) fonts.

- Black copy must be 100% Black only and must be set to overprint.
- If using rich black as a design element ensure the color break is 60% C, 40% M, 40% Y, 100% K.

# saving your print ad to submit:

 Files must be saved as 300 dpi, CMYK, PDF/X-1a files

# saving your web ad to submit:

• Files must be saved as RGB, JPG or PNG files. Sorry, no animation accepted.



Sales close: 10/1/15 Materials due: 10/9/15

for questions regarding updating your print or online listing please contact:

The Florida Association of RV Parks & Campgrounds Bobby Cornwell 850-562-7151 bcornwell@farvc.org

submit ads, materials and/or questions regarding ad design or specifications to:

M.L. Design Associates Melissa O'Connor Johnson 941-258-7383 mymldesign@comcast.net



PO#

please submit payments to:

Florida ARVC, 1340 Vickers Road, Tallahassee, FL 32303 for more info Florida ARVC, please visit www.farvc.org

print & web options		dimensions	price x quantity	total		
rv park & campground ad sizes:						
☐ Two-Page Spread & 2 Headline Web Banners		See Spec Sheet/728 x 90 px.	\$15,500 x \$ _			
□ Back Cover Ad & Headline Web Banner		See Spec Sheet/728 x 90 px.	\$14,500 x \$ _			
☐ Inside Front Cover Ad & Head	dline Web Banner	See Spec Sheet/728 x 90 px.	\$13,500 x \$ _			
☐ Inside Back Cover Ad & Head	lline Web Banner	See Spec Sheet/728 x 90 px.	\$12,500 x \$ _			
☐ Full Page Bleed/Non-bleed Ad & Headline Web Banner		See Spec Sheet/728 x 90 px.	\$9,500 x \$ _			
☐ Half Page Horizontal Ad & Featured Side Column Web Ad		7.3" x 4.7"/300 x 250 px.	\$6,500 x			
☐ Half Page Vertical Ad & Featu	ured Side Column Web Ad	3.5" x 9.45"/300 x 250 px.	\$6,500 x \$ _			
☐ Quarter Page Horizontal Ad & Featured Side Column Web Ad		7.3" x 2.25"/300 x 250 px.	\$3,750 x \$ _			
☐ Quarter Page Vertical Ad & F	eatured Side Column Web Ad	3.5" x 4.7"/300 x 250 px.	\$3,750 x \$ _			
☐ Eighth Page Ad & Standard S	ide Column Web Ad	3.5" x 2.25"/180 x 150 px.	\$1,750 x \$ _			
☐ Sponsored Listing Upgrade 8	Standard Side Column Web Ad	See Spec Sheet/180 x 150 px.	\$1,095 x \$ _			
☐ Sixteenth Page Ad		3.5" x 1"	\$850 x \$ _			
☐ Sponsored Listing Only		See Spec Sheet	\$795 x \$ _			
attraction, destination or rv sales & service ad sizes:						
☐ Print & Website Listing		See Spec Sheet	\$475 x \$ _			
web only ad sizes: runs on site from January 2016-December 2016						
☐ Featured Park Placement on Homepage		See Spec Sheet	\$2,500 x \$ _			
☐ Headline Web Banner		728 x 90 px.	\$1,250 x \$ _			
☐ Featured Side Column Web Ad		300 x 250 px.	\$595 x \$ _			
☐ Standard Side Column Web Ad		180 x 150 px.	\$325 x \$ _			
☐ Guaranteed Placement: ☐ Pick-up ☐ Will Supply ☐ Requires Print 2015 Print ad Print ad Design Service			Subtotal: \$			
		Agency Discount -10/15%: \$				
□ Pick-up □ Will Su	pply 🔲 Requires Web	Guaranteed Position +10%: \$				
2015 Web ad Web ad	d Design Service	Invoice Due Upon Receipt	TOTAL (Net): \$			
contact info						
phone: fax: email ac		dress:				
billing info						
bill to:						
Cancellations must be received in writing prior to close date 10/1/15. Ad materials due by 10/9/15.						
Advertiser agrees to pay reasonable attorney and collection fees in the event publisher incurs attorney fees and court costs to protect and preserve						

Advertiser agrees to pay reasonable attorney and collection fees in the event publisher incurs attorney fees and court costs to protect and preserve the publisher's rights under this contract. The publisher and advertiser agree and acknowledge that because this is a contract for services to be performed in Leon County, Florida that any action upon the contract shall be tried in Leon County, Florida and this contract is entered into pursuant to, and shall be construed and enforced according to, the laws of the state of Florida. It is agreed that the advertiser and/or agency will indemnify and save the publisher (Florida Campground Association, Inc.) harmless from and against any loss, expense, or other liability resulting from any claims or suits for libel, violation of right of privacy, plagiarism, copyright infringement, and any other claims or suits that may arise out of the publication of such advertisement. Subject matter, size, wording, illustration, space and typography of all advertising is subject to publisher's approval. The word "advertising" and/or a border will be placed with ad copy which in the publisher's opinion resembles editorial (non-advertising) matter. Publisher's

authorized signature: \_\_\_\_\_ date: \_\_\_\_\_

liability will be limited to the amount paid for advertising. A facsimile of this Order/Agreement will be considered an original document.