# campflorida

Reach Your Audience:



### camping in florida - it's bigger then you thought

Did you know that Florida is the #1 camping and RVing destination in the world? There are over 800 campgrounds/RV parks and over 100,000 RV sites in Florida alone and over 5 million campers and RVers visit here annually.

These active and affluent visitors enjoy a wide variety of sporting and cultural events, attractions, dining, shopping, golf and outdoor activities. Statistics show that outdoor experiences such as camping, hiking, bicycling and water and paddle sports bring in tens of billions of dollars in revenues to Florida businesses that target this valuable audience.

### campflorida - a tradition in marketing success

Still going strong after more than 25 years, the Official CampFlorida Directory and campflorida.com continue to be one of the most trusted RV travel and camping resources for visitors. We are also the ONLY publication and website specifically built for the Florida Campgrounds and RV Park industry.

Annually, 300,000 copies of the CampFlorida Directory are distributed in print and thousands more are downloaded by visitors to our website www.campflorida.com. Become part of the CampFlorida advertising family and see how we can deliver success for you.

### major print distribution channels in 2018 include:

- All official Florida Welcome Centers
- Over 375 Florida RV parks and campgrounds
- Florida RV dealers and RV rental companies

- 35+ State and National RV Shows
- Camping Industries Retailers and Suppliers
- Florida chambers and visitor centers
- Direct mail requests

### marketing made easy

We provide the perfect solution to your marketing needs with advertising programs priced for almost every budget.

And the process couldn't be easier. We offer:

- A great sales team that listens to your marketing needs and works with you to create the perfect program for you within your budget.
- Full design agency services. We will work with you to create advertising with care to ensure your brand is conveyed to the visitor successfully.
- Advertising packages that integrate both print and web exposure, maximizing your marketing reach with just one purchase.

### DON'T MISS THIS ONCE-A-YEAR OPPORTUNITY!

With lower rates and exciting new advertising opportunities for 2018, space will not last long. Contact us today!



Sales close: 9/29/17 Materials due: 10/13/17

# print directory statistics:

- 300,000 copies to be distributed for 2018
- Most complete and up-to-date information available to visitors on more than 375 Florida RV Parks & Campgrounds
- Awarded "Best State Directory for 2013"
   by the National Association of RV Parks & Campgrounds

### website statistics:

- One of the most popular RV & Camping resources on the web
- The only website exclusively showcasing the Florida Association of RV parks & Campgrounds members
- Attracts nearly 250,000 site visitors a year
- Almost 2,000,000 page-views per year
- Consistently comes up in the top results for "Florida RV Parks" on popular search engines







2018 Advertising Rates:

**Sales close: 9/29/17** Materials due: 10/13/17

### display ad options including web component:

<b>2-page spread display ad.</b> Added Value: 2 Headline Web Banners	\$15,500
back cover ad	\$1 <i>4</i> 500
Added Value: Headline Web Banner	\$14,500
inside front cover ad	\$13,500
Added Value: Headline Web Banner	\$12,500
full page display ad	\$9,500
half page display ad	\$6,500
Added Value: Featured Side Column Web Ad	\$3,750
eighth page display ad	\$1,750
sponsored listing upgrade  Double Your Listing Size & Add Up To 3 Photos  & Added Value: Standard Side Column Web Ad	\$1,095
sixteenth page display ad	

### additional web options for print advertisers:

featured park placement on homepage	\$2,500
1 Large Photo, Business Name, Description and Link to Your Online I	_isting
headline web banner 728 px. x 90 px	\$1,250
featured side column web ad 300 px. x 250 px	\$595
standard side column web ad 180 px. x 150 px	\$325
	featured park placement on homepage

Premium positions are subject to availability. Guaranteed ad position (subject to availability): Add 10%. All display rates are gross and include professional, full-color ad production upon request. Advertisers that supply their own ads to our specs receive a 10% discount. Recognized ad agencies receive a 15% discount. Web ads are subject to available spots on www.CampFlorida.com.

# existing advertiser? please contact:

The Florida Association of **RV Parks & Campgrounds Bobby Cornwell** 850-562-7151 bcornwell@farvc.org

### new advertiser? please contact:

**Marc Cramer** 850-502-1650 advertising@farvc.org

## for information on ad design or specifications contact:

M.L. Design Associates Melissa O'Connor Johnson 941-258-7383 mymldesign@comcast.net



# campflorida

**Advertising Specs:** 



# farvc

Sales close: 9/29/17 Materials due: 10/13/17

# display ad sizes:

2-Page Spread Bleed Ad	Trim Size: 16.5 in. x 10.5 in.
Live Area: 15.5 in. x 10 in. • Bleed: Add an additional 0.125 in.	on all sides of trim size
Please do not set copy across the spine • Keep .375 in. open	on either side of the spine
2-Page Spread Non-Bleed Ad	15.3 in. x 9.7 in.
Full Page Bleed Ad:	Trim Size: 8 in. x 10.5 in.
Live Area: 7.5 in. x 10 in. • Bleed: Add an additional 0.125 in.	on all sides of trim size
Full Page Non-Bleed Ad	7.3 in. x 9.7 in.
Half Page AdHorizontal: 7.3 in. x 4.7 in. d	or Vertical: 3.5 in. x 9.45 in.
Quarter Page AdHorizontal: 7.3 in. x 2.25 in.	or Vertical: 3.5 in. x 4.7 in.
Eighth Page Ad	3.5 in. x 2.25 in.
Sixteenth Page Ad	3.5 in. x 1 in.

### rv park & campground sponsored listing:

- Up to 3 Photos: Each at least 1.125 in. x .75 in. Total Size: 3.4 in. x .75 in.
- To add additional copy to your listing please go to "FARVC Member Login" on www.campflorida.com and add copy to the area marked "print listing".

### web ad sizes:

Featured Park Placement on Homepage:

- 1 Photo: 5.125 in. x 2.34 in.

please note: all print files must be CMYK and at least 300 dpi.

# supplying materials for us to build your ad:

 Submitted files must be EPS, PDF, JPG (highest quality compression), or TIF.

### building your own ad:

- Design ads in Quark Xpress, Adobe InDesign, Adobe Illustrator or Adobe Photoshop only.
- Please do not resize any element within your ad to over 150%.
- All Fonts used should be Adobe Type 1 (Postscript Level 1) fonts.

- Black copy must be 100% Black only and must be set to overprint.
- If using rich black as a design element ensure the color break is 60% C, 40% M, 40% Y, 100% K.

### saving your print ad to submit:

 Files must be saved as 300 dpi, CMYK, PDF/X-1a files

### saving your web ad to submit:

 Files must be saved as RGB, JPG or PNG files. Sorry, no animation accepted. for questions regarding updating your print or online listing please contact:

The Florida Association of RV Parks & Campgrounds Bobby Cornwell 850-562-7151 bcornwell@farvc.org

submit ads, materials and/or questions regarding ad design or specifications to:

M.L. Design Associates Melissa O'Connor Johnson 941-258-7383 mymldesign@comcast.net



PO #

please submit payments to:

Florida ARVC, 1340 Vickers Road, Tallahassee, FL 32303 for more info Florida ARVC, please visit www.farvc.org

print & web options	S		dimensions	price x quantity	total
rv park & campgrou	nd ad sizes:				
☐ Two-Page Spread & 2 Headline Web Banners			See Spec Sheet/728 x 90 px	. \$15,500 x \$ _	
☐ Back Cover Ad & Headline Web Banner			See Spec Sheet/728 x 90 px	. \$14,500 x \$ _	
☐ Inside Front Cover Ad & Headline Web Banner			See Spec Sheet/728 x 90 px	. \$13,500 x \$ _	
☐ Inside Back Cover	Ad & Headline Web	Banner	See Spec Sheet/728 x 90 px	. \$12,500 x \$ _	
☐ Full Page Bleed/N	Ion-bleed Ad & Head	line Web Banner	See Spec Sheet/728 x 90 px	. \$9,500 x \$ _	
☐ Half Page Horizon	tal Ad & Featured Si	de Column Web Ad	7.3" x 4.7"/300 x 250 px.	\$6,500 x \$	
☐ Half Page Vertical	Ad & Featured Side	Column Web Ad	3.5" x 9.45"/300 x 250 px.	\$6,500 x \$	
□ Quarter Page Hor	izontal Ad & Feature	d Side Column Web Ad	7.3" x 2.25"/300 x 250 px.	\$3,750 x \$ _	
☐ Quarter Page Vert	tical Ad & Featured S	ide Column Web Ad	3.5" x 4.7"/300 x 250 px.	\$3,750 x \$ _	
□ Eighth Page Ad &	Standard Side Colur	nn Web Ad	3.5" x 2.25"/180 x 150 px.	\$1,750 x \$ _	
☐ Sponsored Listing	Upgrade & Standar	d Side Column Web Ad	See Spec Sheet/180 x 150 px	. \$1,095 x \$ _	
☐ Sixteenth Page Ad			3.5" x 1"	\$850 x \$ _	
☐ Sponsored Listing	Only (\$395 with ar	ny display ad purchase)	See Spec Sheet	\$795 x \$ _	
web only ad sizes: re	uns on site from Jan	uary 2018-December 2	018		
☐ Featured Park Pla	acement on Homepa	ge	See Spec Sheet	\$2,500 x \$ _	
☐ Headline Web Banner			728 x 90 px.	\$1,250 x \$ _	
☐ Featured Side Co	lumn Web Ad		300 x 250 px.	\$595 x \$ <sub>-</sub>	
☐ Standard Side Column Web Ad			180 x 150 px.	\$325 x \$ _	
☐ Placement Reque	est:			Subtotal: \$	
□ Pick-up	☐ Will Supply	☐ Requires Print	Agency Disc	ount -10/15%: \$	
2017 Print ad	Print ad	Design Service		Net Total: \$	
☐ Pick-up	☐ Will Supply	☐ Requires Web		t Discount 5% \$	
2017 Web ad	Web ad	Design Service	Invoice Due Upon Ro	eceipt TOTAL \$	
			_ contact name:		
			city:		
			dress:		
billing info					
bill to:					
address:			city:		
			lose date 9/29/17. Ad ma		

Advertiser agrees to pay reasonable attorney and collection fees in the event publisher incurs attorney fees and court costs to protect and preserve the publisher's rights under this contract. The publisher and advertiser agree and acknowledge that because this is a contract for services to be performed in Leon County, Florida that any action upon the contract shall be tried in Leon County, Florida and this contract is entered into pursuant to, and shall be construed and enforced according to, the laws of the state of Florida. It is agreed that the advertiser and/or agency will indemnify and save the publisher (Florida Campground Association, Inc.) harmless from and against any loss, expense, or other liability resulting from any claims or suits for libel, violation of right of privacy, plagiarism, copyright infringement, and any other claims or suits that may arise out of the publication of such advertisement. Subject matter, size, wording, illustration, space and typography of all advertising is subject to publisher's approval. The word "advertising" and/or a border will be placed with ad copy which in the publisher's opinion resembles editorial (non-advertising) matter. Publisher's liability will be limited to the amount paid for advertising. A facsimile of this Order/Agreement will be considered an original document.

authorized signature:	date: